

Drive Cost Savings & Negotiate Smarter with Insights from Beroe

Leverage data-driven insights to anticipate risks, control expenses, and negotiate smarter. With Beroe's Enhanced Cost Structures and Market Monitoring Dashboard (MMD), every decision leads to better outcomes.

Beroe Live.ai - Empowering Smarter Decisions with Expanded Insights



1,350+

Global categories with detailed cost structures, expanding to 2,500 by Spring 2025.



12,000+

Cost and price drivers, with forecasts for actionable insights across direct and indirect spend.



100+

Chemical categories now come with expanded pricing data in China through our new partnership with SCI 99.



76

New freight indices now available across air, ocean, and road logistics, featuring historical data since 2017 through our partnership with Uply.



4

Quarters forward-looking cost structure forecasts to plan ahead with confidence.

beroe live.ai

When should you use these solutions?

Negotiation Prep

Gain granular insights to confidently negotiate supplier contracts.

Risk Management

Avoid cost surprises with insights into price trends and emerging risks.

Budget Planning

Create realistic budgets based on detailed cost structure understanding and category-specific price forecasts.

Strategic Sourcing

Identify the best time to source by understanding seasonality patterns, price forecasts, and market intelligence.

Access comprehensive data and actionable insights to drive smarter cost management, optimize negotiations, and make strategic decisions with confidence.

Cost and Price Drivers

What it includes

12,000+ data series along with insightful commentary, covering direct and indirect categories. This data provides global coverage, with insights across key regions: North America, Europe, Asia, Latin America, the Middle East & Africa, and ANZ - ensuring you have access to comprehensive insights tailored to your geographic needs.

The data spans critical spend pools, including Chemicals, Metals Minerals & Mining, Agro, Packaging, Pharma, Oils & Fats, IT, Logistics, Marketing, Professional Services, Facilities Management, and HR Services.

How it helps you

- ✓ **Strengthen Negotiations:** Empower yourself with insights into 133 new cost drivers, from commodities to logistics.
- ✓ **Reduce Freight Costs:** Use 76 new freight indices with trends back to 2017 to benchmark logistics spend.
- ✓ **Achieve Budget Accuracy:** Align your projections with historical trends and up-to 18-month forecasts.

Advanced Chemicals Intelligence

What it includes

In-depth pricing insights and forecasts for specialty chemicals, solvents, rubber, plastics, and more.

How it helps you

- ✓ **Avoid Price Shocks:** Plan ahead with 18-month price forecasts for 100+ chemical categories.
- ✓ **Control Costs:** Compare historical trends and current prices to secure competitive terms.
- ✓ **Optimize Sourcing:** Make informed decisions across regional markets with comprehensive coverage.

Enhanced Cost Structures

What it includes

Multi-tier breakdowns of cost components, including margins, for 1,350+ categories. This data provides global coverage, with insights across key regions: North America, Europe, Asia, Latin America, the Middle East & Africa, and ANZ - ensuring you have access to comprehensive insights tailored to your geographic needs.

How it helps you

- ✓ **Pinpoint Cost Drivers:** Uncover hidden costs and their contributions to support supplier negotiations.
- ✓ **Avoid Unnecessary Expenses:** Identify areas for cost reduction by analyzing regional variances.
- ✓ **Plan Confidently:** Leverage historical data (since 2020) and forecasts for up to four quarters.

With Beroe's Enhanced Cost Structures and MMD solutions, you can avoid overspending, manage risks, and maximize value from every sourcing decision.