

# Beroe Live.ai



Your Al-powered platform for procurement intelligence Built for scale. Designed for action

## Why Beroe Live.ai?

Procurement teams are drowning in data yet starved of actionable intelligence. With fragmented tools and slow decision cycles, the result is cognitive overload, missed opportunities, and growing risk exposure.

Beroe Live.ai brings clarity and speed to procurement decisions by centralizing insights, enhancing workflows, and delivering intelligence right when and where you need it.

# Built to Solve Real Procurement Challenges

By unifying critical intelligence streams into one Al-powered platform, Beroe Live.ai helps your teams cut through the noise, accelerate decisions, and deliver measurable impact across the sourcing value chain.

#### The Beroe Live.ai Platform

Presented as four integrated modules, Beroe Live.ai delivers targeted insights to support a wide range of procurement use cases. And with Abi, our Al procurement assistant, you can access these insights faster – anytime, anywhere.

## Who is Beroe Live.ai For?

Role	How Beroe Live.ai Helps
Category Managers	Shape smarter sourcing strategies with deep category-level insights
Supplier Risk Managers	Monitor supplier health, benchmark performance, and reduce disruption risk
Cost and Commodity Analysts	Access granular cost data and reliable forecasts to support spend planning
Procurement and Supply Leaders	Manage performance, oversee risk, and drive strategic procurement initiatives
Compliance and ESG Officers	Track supplier ESG credentials and compliance gaps across your vendor landscape



# **Category Watch**

Know your category. Shape your strategy.

- Access real-time intelligence for 2,500+ direct and indirect categories
- Explore market outlooks, cost structures, and sourcing strategies
- Analyze competitive landscapes and negotiation levers
- Assess market climate through Porter's, category health score, and maturity assessment frameworks



## Inflation Watch

Manage volatility. Budget with precision.

- Track inflation for 13,500+ grade location combinations of feedstocks and input materials, along with 2,100+ pre-built cost structures
- Access cost driver intelligence, contextualized by region and category
- Review forecasts, indices, and inflation alerts
- Simulate inflation impact to adjust your spend strategy



Full visibility. Fewer surprises.

- Explore curated profiles of 220+ million suppliers globally
- Evaluate financial health, cyber risks,
  ESG ratings, certifications, and more
- Compare suppliers, shortlist effectively, and review risk scores
- Build resilient supplier networks with confidence



#### Risk Watch

Act before disruption strikes.

- Receive early warning alerts on geopolitical, environmental, and regulatory risks
- Monitor category and supplier-level risk proactively
- Access deep dive reports for detailed insights into supplier risk exposures
- Model scenarios, stay agile, and prepare for disruption before it happens



## Abi: Your Al Procurement Assistant

Smart answers, exactly when you need them.

- Real-time insights across suppliers, categories, costs, and risks
- Available within Microsoft Copilot and Teams, Slack, as well as Zoom
- Combines AI speed with human-validated insights
- Supports 60+ languages and integrates directly into your workflow

## Why Our Customers Trust Beroe Live.ai:



"To navigate the complexities of today's volatile economic landscape, we recognized the need for enhanced, data-driven supply market intelligence. Beroe Live.ai has been an invaluable resource in this regard. Comprehensive data and detailed reports from the platform help the decisions that procurement and cost value engineering teams make daily."

- Adrian Vicol, Siemens Energy



"By giving the Dyson Procurement Team instant access to real time information on market dynamics, cost structures and raw materials price forecasts, Abi has become an essential tool for us. It enables our team to make smarter, faster decisions with confidence."

- Thomas Barbier, Dyson



"The best feature of Beroe AI would be the people behind this AI, who truly understand the needs of procurement folks like me."

- Michael Takyi, BP

