

# Abi

## AI-Powered Procurement Advisor

Leverage Abi for smarter, faster procurement decisions. Integrated, intelligent, and always ready!



### What is Abi?

Abi is an AI-powered smart assistant purpose-built for procurement professionals. Powered by advanced Natural Language Processing (NLP) and enriched by Beroe's meticulously curated, reliable datasets, Abi doesn't just respond — it anticipates challenges and provides proactive insights. From timely alerts on market shifts and global events to deep insights on supplier performance and cost dynamics, Abi keeps you ahead of the curve. Available 24/7 within Beroe Live.ai, Abi transforms procurement decision-making by offering intelligence exactly when and where it's needed.

#### Start a new conversation with abi

- How can we improve supplier relationships?
- Are there cost-saving opportunities we can explore today?
- Are there any new regulations or compliance requirements?
- Any price fluctuations impacting key materials/services?
- What market or supplier is at risk today?



Ask a question...

ask abi

### Abi by the Numbers

**50,000+**

procurement professionals rely on Abi to make smarter, faster decisions.

**110,000**

unique queries resolved, delivering reliable, data-backed answers to procurement teams worldwide.

**80**

global corporations choose Abi on MS Teams for a seamless, and user-friendly experience.

**66**

languages supported, enabling seamless collaboration across dispersed teams and suppliers.

**18**

years of expertise built into every insight, leveraging Beroe's deep procurement knowledge and curated datasets.

abi

## The Procurement Challenge

Procurement professionals grapple with fast-changing markets, constrained by the lack of timely, accurate insights. Without a centralized source of intelligence, decision-making is often reactive, leading to inefficiencies, missed opportunities, and increased risks.

## ABI: AI with (B)eroe at its Heart

Abi at the heart of Beroe Live.ai, is revolutionizing how procurement teams operate. Powered by Beroe's curated datasets, multilingual capabilities, on-demand AI-powered intelligence, and proactive, contextual alerts, Abi empowers procurement professionals to make smarter, faster decisions. Seamlessly blending automation with human expertise, Abi delivers actionable insights directly within your team's workflow - ensuring intelligence is always just a click away.

Hi Abi, Which companies are considered to be leading in machine transitions?

Based on our Market Intelligence and Procurement data, some of the leading companies in machine transitions are Siemens, ABB, Bosch Rexroth, Schneider Electric, and Rockwell Automation. However, it's important to note that the ranking may vary based on the specific industry and region. Beroe can provide more detailed information on specific industries and geographies upon request.



*"The best feature of Beroe AI would be the people behind this AI who have thought about what procurement folks like I need."*

**Michael Takyi**  
Procurement Services Advisor - BP

## Transform your Procurement with Abi



### Data-Driven Decision Intelligence

With instant access to curated insights, Abi enables confident, strategic procurement decisions that drive measurable impact.



### Cross-Platform Connectivity

Abi connects seamlessly with Microsoft Teams, Slack, and Zoom, empowering procurement teams to collaborate effortlessly and make faster decisions, all within the tools they already use.



### Smarter Sourcing Decisions

Gain actionable insights with cost structures, price forecasts, and supplier market dynamics, helping procurement professionals refine strategies and maximize value.



### AI and Human Expertise Combined

Abi's Human-in-the-Loop feature blends AI speed with expert human judgment, ensuring nuanced answers to your most complex procurement challenges.



### Proactive Alerts and Contextual Insights

Stay ahead of disruptions with timely alerts on market trends, supplier risks, and global events, tailored to the needs of your business.



### Multilingual Intelligence

With support for 60+ languages, Abi breaks down communication barriers!

**Click here** to contact Beroe now and revolutionize procurement with Abi  
- your trusted advisor for decisive action!

